

<b>JOB DESCRIPTION</b>	
<b>Department:</b>	Direct Sales
<b>Job title:</b>	Sales Representative (several positions in Phnom Penh, Siam Reap)
<b>Report to:</b>	National Sales Director
<b><u>JOB RESPONSIBILITIES</u></b>	
<ul style="list-style-type: none"><li>- Visit customers based on daily tour plan (existing customers will be assigned)</li><li>- Seek for new sales opportunities actively (new customer acquisition inside the territory)</li><li>- Build strong relationship with your customers by supporting their business development.</li><li>- Prepare sales report to supervisor.</li><li>- Negotiate and handle complaints or objections.</li><li>- Manage and update accurate customer profile.</li><li>- Other duties assigned by management team</li></ul>	
<b><u>JOB REQUIREMENT</u></b>	
<ul style="list-style-type: none"><li>- Outgoing personality, confident, hard working with positive attitude</li><li>- At least 2 years' experience in sales</li><li>- Minimum basic English language skills in speaking and writing</li><li>- Good interpersonal skill</li><li>- Fast learner and passion for sales</li><li>- Strong time-management and result orientation</li></ul> <p>For positions in Sihanoukville and Battambang:</p> <ul style="list-style-type: none"><li>- As we are interested in long-term working together if you apply for our positions in Battambang or Sihanoukville, we are looking for applicants who live in the city which you apply for.</li></ul>	
<b><u>Our support for you</u></b>	
<ul style="list-style-type: none"><li>- Modern sales App (for smart phone and tablet)</li><li>- Phone allowance to contact customers</li><li>- Mobility support (for motorbike or car depending on target) to visit customers</li></ul> <p>For benefit details please submit your CV to: <a href="mailto:Recruitment@wuerth.com.kh">Recruitment@wuerth.com.kh</a> and we are looking forward to getting to know you.</p>	