

JOB DESCRIPTION

Department:	Direct Sales
Job title:	Sales Representative (several positions in Phnom Penh, Sihanoukville, Battambang)
Report to:	National Sales Director

JOB RESPONSIBILITIES

- Visit customers based on daily tour plan (existing customers will be assigned)
- Seek for new sales opportunities actively (new customer acquisition inside the territory)
- Build strong relationship with your customers by supporting their business development
- Prepare sales report to supervisor
- Negotiate and handle complaints or objections
- Manage and update accurate customer profile
- Other duties assigned by management team

JOB REQUIREMENT

- Outgoing personality, confident, hard working with positive attitude
- At least 2 years' experience in sales
- Minimum basic English language skills in speaking and writing
- Good interpersonal skill
- Fast learner and passion for sales
- Strong time-management and result orientation

For positions in Sihanoukville and Battambang:

- As we are interested in long-term working together if you apply for our positions in Battambang or Sihanoukville, we are looking for applicants who live in the city which you apply for.

Experience in sales of automotive products is advantage for all positions.

OUR SUPPORT FOR YOU

- Full onboarding and product training with our experts
- Modern sales App (for smart phone and tablet)
- Phone allowance to contact customers
- Mobility support (for motorbike or car depending on target) to visit customers

For benefit details please submit your CV to: Recruitment@wuerth.com.kh and we are looking forward to getting to know you.